

**TECHNO COMMERCIAL CUM PRICE BID FOR ENQUIRY NO. E.....**

**SUPPLIER'S NAME:** .....

**TIN NO.** ..... **CST NO.** .....

**Quotation No.**..... **Date**.....

Sl. no.	Particulars	Supplier's Confirmation
1-	Item as per description given in Enquiry no. E.-..... (Complete description of item). Vendor can also enclose item description as per enquiry for technical scrutiny.	<i>Mention item description in your letter head</i>
2-	<b><u>Delivery Period (As per our enquiry delivery) :-</u></b> <ul style="list-style-type: none"> <li>- Commencement in days from the date of PO issue</li> <li>- Supply rate or</li> <li>- Delivery in days from the date of PO issue</li> </ul>	..... Days .....Nos. .....days
3-	Conformance / Test certificate / Guarantee certificate (as specified in enquiry) will be provided (along with supply).	Accepted / Not accepted
4-	ED/Custom Duty (Mention NA if not applicable)	.....%
5-	CST /VAT ( FOR Indian supplier)	
6-	Delivery Terms (FOB)	
7-	(a) Freight (Inclusive/ Extra)	
	(b) Packing & forwarding (Inclusive/ Extra)	
	© Insurance (Inclusive/ Extra)	
8-	<b>Inspection Clause :</b> As per enquiry remarks	Accepted / Not accepted
9-	Prices are firm and no PVC is applicable	Accepted / Not accepted
10-	<b>Validity</b> - Quoted prices are valid for 120 days from date of tender opening.	Accepted / Not accepted
11-	<b>Warranty</b> - As per our specification	Accepted / Not accepted
12-	<b>Liquidated Damage / Penalty</b> - Failure to supply by the time specified in the order will make the supplier liable to pay unconditional penalty as LD shall be 0.5% of the total order value per week of delay or part thereof subject to a maximum of 10% of the total order value.	Accepted / Not accepted

Sl. no.	Particulars	Supplier's Confirmation
13-	<p><b>Terms of payment -</b></p> <p>a. 100% payment after 60 days of receipt and acceptance of material at BHEL works. \</p> <p>b. The suppliers who are availing SIDBI / HDFC discounting facility (pay by BHEL in about 120 days from the date of invoice) with us will continue to get this facility. However, due to funds problems, this facility can not be extended to other suppliers. These payment terms will be treated as standard terms of payment. The bidder who are covered under MSMED Act – 2006 &amp; quoted 45 days of payment after acceptance of material will also be treated as standard terms of payment.</p> <p>c. COD/ CAD/ against DRS / Through bank payment terms.</p> <p>d. 100% payment through LC at sight irrevocable and unconfirmed LC with usance period 60 days (<b>only for foreign supplier</b>)</p> <p>ALL LC charges – To suppliers Account</p> <p>e. BHEL will load total out flow in case of non acceptance of a &amp; b payment terms as follows—</p> <ul style="list-style-type: none"> <li>- Through Bank / COD / DRS - (SBI Base rate on Enq. due date + 6%) for 70 days</li> <li>- CAD - (SBI Base rate on Enq. due date + 6%) for 85 days</li> </ul>	<p><i>Kindly mention payment terms here</i></p>
14-	<p><b>Acceptance to participate in reverse auction (applicable if mentioned in enquiry)</b></p>	<p><b>Yes / No / Not Applicable</b></p>
15-	<p>Offers should be submitted in <b>"TWO BID"</b></p>	<p><b>Yes / No / Not Applicable</b></p>
16-	<p><b>Suppliers outside india to quote rates considering INCO terms as "FOB". (not applicable for Indian supplier)</b></p>	<p><b>Yes / No / Not Applicable</b></p>
17-	<p><b>Quoted basic rate</b> considering all above points as per enclosed annexure</p>	<p>Yes / No</p>
18-	<p>Vendor has to mention their <b>contact Number, Name of contact person, Email ID and Fax no.</b> in their offer</p>	

**Signature of Supplier & seal :  
Address:**

**Terms & Conditions of Reverse Auction**

Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of 'online sealed bid' by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
6. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
8. Reverse auction will be conducted on scheduled date & time.
9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.

10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.
12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the 'Business Rules of Reverse Auction', which will be communicated before the Reverse Auction.
13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as *per extant BHEL guidelines*, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
15. In case BHEL decides to go for reverse auction, the H1 bidder(s) (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.