



Ref: RE/MUM/SYS/Firewall

Date: 25/08/2014

Dear Sir/Madam,

**Sub: Purchase of IPV6 compliant Unified Threat Management (UTM)  
for BHEL, Mumbai**

BHEL, a Maharatna Company, having its Regional Operation Division Office at 14<sup>th</sup>/15<sup>th</sup> Floor, World Trade Centre-I, Cuffe Parade, Mumbai invites most competitive offers for the scope of supply, installation, configuration and maintenance of a UTM capable of routing IPV6 and IPV4 traffic (dual stack feature) and of reputed make as defined in the technical requirements mentioned in the tender specification. The contract will be valid for 1 year from the date of successful installation and configuration of the UTM in our office, after the certification of the same by BHEL Engineer.

BHEL, ROD,Mumbai has following equipments and installations:

1. PCs and Laptops:
  - a. 85 Nos at Cuffe Parade Office
2. Servers:
  - a. 1 No Mail Server (Windows Server 2008)
  - b. 1 No. of Server for Data Storage Purpose & Applications (Windows Server 2003).
  - c. 1 No. of Trend Micro Antivirus Server (Windows Server 2003).
3. All the PCs, Laptops and Servers are connected by LAN at Cuffe Parade office through 2X48 port switches.
4. The PCs are having OS- Microsoft Windows xp, Vista and 7.
5. All the email clients are on POP3 server and use Windows Mail / Outlook / Windows Live Mail.
6. We are running on IPV6 compliant 2Mbps Internet Lease Line

## **Technical Bid**

Unified Threat Management System with minimum requirement:

- 1) Firewall
- 2) Anti Virus Software
- 3) Anti Spam Software
- 4) Web/Url Blocker
- 5) VPN Client
- 6) 100 Concurrent Users Support
- 7) Free upgrade & updates for year time
- 8) Policy based reporting.

## **Scope of Work:**

1. The Unified Threat Management will be installed and configured by the contractor and the contractor will ensure that there are no intrusions to BHEL LAN through the internet. The same is to be demonstrated/ training will be provided after installation and commissioning of the UTM.
2. All the requisite software for installation of the above hardware shall be supplied by the contractor along with the equipment. These software shall be the property of BHEL.
3. The certificates of transfer of originality of the hardware is to be provided by the contractor and it is to be ensured that the hardware is registered in BHEL's name.
4. The ownership of Hardware and software are to provided in the name of BHEL.
5. Necessary training for the use of Software and Hardware is to be provided by the contractor.
6. In case the internet link is not updating the software, the contractor must ensure that the patches are to be installed by the contractor at our site. The contractor must provide a certificate of latest patch released and updations in the software.
7. The contractor must provide on site services only, whenever any issue occurs in Firewall or whenever the patches are to be updated

## **Submission of Offers:**

You are required to submit your offer in two bid format as follows:

1. Technical Bid: This envelop must enclose the following:
  - a. All the tender documents duly signed and stamped.
  - b. Letter of compliance duly signed and stamped on company's letter head.

- c. Blank signed copy of the financial offer as per the price bid format to enable us know that you have quoted for all the items and without any modification to price bid schedule in the financial offer.
  - d. Documents as per the **Document to be enclosed** clause of the tender to be provided duly signed stamped.
2. Price Bid: This envelop must contain only the Price Bid in the enclosed format duly filled and signed.

**Your most competitive offers must reach BHEL office by 1400 on 08/09/2014. The technical offers will be opened at 1430 Hrs on 08/09/2014. The price bids of the technically qualified bidders only will be opened with due intimation to the technically qualified parties.**

### **Tender Evaluation:**

Evaluation of offer will be done on overall L1 basis of technically qualified parties.

### **Payment Terms and Conditions:**

1. 100% payment of total cost of supply, installation and configuration of the Unified Threat Management hardware will be paid after successful installation and commissioning of the same.
2. The maintenance charges shall be paid on quarterly basis after successful completion of quarter and certification from BHEL Engineer.
3. Deduction of taxes (TDS etc.) if applicable shall be made from your bills.

### **Support:**

**Over and above the standard support clauses, the following support is to be provided on site by the contractor.**

1. As per the support norms, on logging a call for any problem, your services engineer should visit the site within 4 hours / should rectify the problem remotely, failing which a token amount of Rs. 500 will be from the quarterly payments.
2. In case of failure of hardware firewall during warranty period of 1 year, the contractor shall provide an alternative hardware of equal or higher configuration free of cost on standby basis immediately to ensure that our system is guarded. No repairs would be acceptable.
3. No additional charges will be applicable for site visit.

### **Security Deposit:**

10% of the total order value, indicated in the Payment Terms S No 1 will be kept by BHEL as Security Deposit and the same will be returned three (3) months

after successful completion of the 1 year contract. The SD will not attract any interest.

- a) Security deposit may be furnished in any forms
  - i) Cash (as permissible under the Income Tax Act)
  - ii) Pay Order, Demand Draft in favor of BHEL.
  - iii) Local cheques of scheduled banks, subject to realization.
  - iv) Securities available from Post Offices such as National Savings Certificates, Kisan Vikas Patras etc. (Certificates should be held in the name of Contractor furnishing the security and duly pledged in favour of BHEL and discharged on the back).
  - v) Bank Guarantee from Scheduled Banks / Public Financial Institutions as defined in the Companies Act. The Bank Guarantee format should have the approval of BHEL.
  - vi) Fixed Deposit Receipt issued by Scheduled Banks / Public Financial Institutions as defined in the Companies Act. The FDR should be in the name of the contractor, A/C BHEL, duly discharged on the back.
  - vii) Security deposit may be submitted within 2 working days from the date of issue of LOI.

**Penalty:**

The equipment is to be supplied, installed and configured within 15 days from the date of placing the order. In case the contractor overrun the schedule for supply, installation and configuration of the Firewall in all aspects, BHEL will deduct 1% of the total contract value per day subject to maximum 10% of the contract value from the running bills of the contractor.

**Validity of the contract:**

The contract shall be valid for 1 year from the date of successful installation and configuration of all the supplies.

**Validity of Tender**

The quotation submitted by the vendor should be kept valid for a minimum period of 30 days.

Vendors may visit the premises for survey before submission of the offers.

**Documents to be enclosed**

1. Copy of at least three performance certificates from three different organizations where UTM services have been provided by you. The e-mail messages can be provided duly signed and stamped in this regards.
2. Name of contact person with designation and Phone, fax, e-mail address.

3. Details of service centre in Mumbai (The vendor should have service centre in Mumbai)
4. RTGS details, if available.

Thanking you,

For BHARAT HEAVY ELECTRICALS LTD.

-SD-

Julie Srivastava  
Sr. DGM

### Technical Bid Format

SI No	Description	Agreed( Yes/ No)
1	<b>Unified Threat Management with a minimum requirement of</b> 1) Firewall 2) Anti Virus 3) Anti Spam 4) Web Blocker 5) VPN Client 6) 50 Concurrent Users Support 7) Free upgrade & updates for year time 8) Policy based reporting. 9) Capable of routing IPV6 and IPV4 traffic	

Signature and Seal of the Tenderer

### Price Bid Format

Sr. no	Product	Qty	Amount (in Rs.)
1	Supply, Installation and configuration of Unified Threat Management System (hardware and requisite software) exclusive of all taxes.	1	
1a.	Tax (VAT/Service Tax- PI mention)	1	
2	Maintenance charges per quarter, exclusive of all taxes, for above UTM	1	
2a.	Tax (VAT/Service Tax- PI mention)	1	

### ***Terms & Conditions***

1. Product should cover warranty of 1 year
2. The supplier should provide technical support as and when required
3. Payment will be made after delivery of the product as per the payment terms.
4. The prices offered and the taxes therein (VAT/Service Tax) to be clearly mentioned in the price bid.
5. The prices shall be inclusive of all transportation, delivery and installation charges.

Signature and Seal of the Tenderer

*( Letter of compliance in Company's Letter Head )*

Date :

To,  
Sr. Deputy General Manager  
M/s Bharat Heavy Electricals Limited,  
14<sup>th</sup> Floor, World Trade Centre-1,  
Cuffe Parade, Mumbai –5

**Sub: Your Tender no RE/MUM/SYS/Firewall due on 08/09/2014.**

Dear Sir,

With reference to your above tender, we hereby confirm that all the terms and conditions of your above tender are acceptable to us and our offer is based on the same.

We have submitted the price bid in your price bid format only without any deviations/conditions.

**We also confirm that any deviations/conditions in the financial bid will not be entertained / considered by BHEL.**

We are not under Declaration of Ineligibility for corrupt or fraudulent practices or blacklisted in any Units / Regions / Offices of BHEL.

Thanking you,

Yours faithfully,

SIGNATURE AND SEAL OF TENDERER