



BHARAT HEAVY ELECTRICALS LIMITED
(A Govt. of India undertaking)

MM - Department, JHANSI - 284129

PUR / E0720083

**TENDER DOCUMENT FOR SUPPLY OF FIBRE GLASS INSULATED
ALL ALUMINIUM CONDUCTOR**

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Annexure - I

INSTRUCTION FOR SUBMISSION OF TENDER

1. The offers against the enquiry shall be submitted in two parts. The first part called Techno-commercial bid i.e. Part-A shall be un-priced. Duly signed copy of annexures I, III, IV, V (unpriced bid copy) & VI shall be submitted by supplier in techno-commercial bid as a token of acceptance of our tender terms & conditions. If above said signed documents are not submitted the offer shall be liable for rejection. The second part called Price-bid i.e. Part-B shall be submitted in the format only given in annexure -V.
2. The vendors shall submit Part-A and part-B of their bids in two different sealed envelopes duly super scribing- Enquiry No. and part No. of the bid. These two parts of the bid shall be kept together in the third envelope giving enquiry No. due date and time of opening as indicated the tender document (Enquiry No. due date on, 13.15 Hrs)
3. Part-A of the bid alone shall be opened on the due date in presence of the tenderers in the first instance. This part of the bid shall be examined in detail. Part-B of the bid shall be opened only for those tenderers whose Techno Commercial offers are found acceptable by BHEL. Such tenderers shall be advised the date and time of opening of part B i.e. price part to their bids. Tenderers must carefully go through all the instruction and conditions before filling in part B of the bid. Any type of mistake in submission of the bids will make the tender liable for rejection.
4. The bids shall be submitted only in the format given in the tender documents. It may be noted that each page of the tender document has been signed. While submitting the bid, these very pages are to be used in original. The tenderer is also required to sign and stamp each and every page of the tender document clearly bringing out deviations, if any.
5. Tenders not complying with the above and other requirements of the tender shall be liable for rejection. Tenderers are therefore advised to read all the documents carefully before submission of the bids and ensure the fulfillments of the technical and commercial parameter.
6. It must be clearly understood that the order concluded pursuant to this tender enquiry shall be governed by the General terms & conditions of the contract as pre-printed overleaf of the enquiry.

Signature



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7. No over-writing in any of the documents of Part-A of Part-B is permitted. Corrections in the bid should normally be avoided. However, when these become essential, bidder shall strike out the incorrect information and put the correct information duly endorsing each correction with his signatures.

We confirm above instructions have been fully understood. We further confirm that price bid has been submitted exactly in line with format at annexure- III without addition of any other terms & conditions and if the price bid is found to be conditional (e.g. minimum order quantity, slab rate, discount for quantity, deviation in payment terms etc.) BHEL has full right not to accept our offer.

Signature:
Name.....
Designation.....
Seal.....

copy forward



VENDOR QUALIFICATION REQUIREMENTS

for

All Aluminium Conductor (AAC) covered with varnish bonded Glass Fibre

1. Technical

- a. Should have tested the conductor as per IS 398 for all the tests including type test within last 2 years (from date of opening of bid) at any NABL/Govt. approved laboratory. Type Test Reports shall be furnished with the offer.
- b. Should have vendor approval from at least one of the power utilities – e.g. Powergrid, NTPC, DVC, MSPGCL, MPPGCL and other State Electricity Boards etc.
or
- c. Should have supplied AAC to at least one of the power utilities – e.g. Powergrid, NTPC, DVC, MSPGCL, MPPGCL and other State Electricity Boards in last 2 years.
- d. The supplied conductor should be in trouble free service at site for at least 2 years (performance certificates from at least 2 clients to be furnished).
- e. Should have adequate technical expertise to investigate and make Root-Cause analysis of problems reported from BHEL/sites (list of technical personnel along with years of experience to be furnished).
- f. Should have adequate lab facilities for testing of conductor as per IS-398.
- g. Should be ISO-9001 compliant.

Note: -

Documentary proof for each of the above qualifying requirements must be submitted along with Part-I 'Techno-commercial bid'. Bids received without documentary proofs are liable to be rejected for not meeting the qualifying requirements.



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COMMERCIAL TERMS & CONDITIONS

1. **Scope of supply:** Supply of fibre glass insulated all aluminium conductor as per below detail-

ITEM NO.	ITEM DESCRIPTION	QTY
1	FIBRE GLASS INSULATED ALL ALUMINIUM CONDUCTOR (19/2 MM AAC) AS PER ITEM 1(PAGE 1 OF 2)OF ATTACHED ANNEXURE	5 RL/626 Kg
2	FIBRE GLASS INSULATED ALL ALUMINIUM CONDUCTOR (7/2.5 MM AAC) AS PER ITEM 2(PAGE 2 OF 2)OF ATTACHED ANNEXURE	5 RL/414 Kg

2. The validity of the quotation shall be for a period of 90 days from the opening date of tender.

3. **Payment Terms:**

100% payment after 60 days of receipt and acceptance of material at BHEL works. The suppliers who are availing MSMED facility (payment by BHEL within 45 days of DRS if there is no objection) with us will continue to get this facility. This facility can be extended to other eligible suppliers also. For other suppliers, standard payment terms shall be applicable for deciding tender. Both payment terms will be treated at par.

To continue availment of MSME benefits supplier has to submit recertification from chartered accountant as per "CA certificate-MSME" (available on BHEL Jhansi supplier information portal- www.Bheljhs.co.in) along with the quote.

4. Rates in Rs./Kg shall be quoted on firm basis.
5. Octroi, entry tax or any other taxes/duties/levies, if applicable / imposed shall be payable extra as applicable at the time of despatch.
6. Duly signed copy of mandatory sheet regarding instruction to bidders for compliance shall be submitted along with techno-commercial bid. Sheet is enclosed herewith as annexure VI.

Signature



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7. Offer received with any conditions not mentioned in our tender e.g. minimum ordered quantity, with non std. Terms of payment, slab wise rate etc. shall be liable for rejection.
8. Blank price bid/ copy of price bid after erasing price must be submitted alongwith techno-commercial bid.
9. **Liquidated Damage (L.D.):**
Failure to supply by the time specified on the order will make the supplier liable to pay unconditional penalty of ½% the prices of goods in arrear per week subject to a maximum of 10% of the order value.
10. **Guarantee:**
In case an order is placed, supplier shall be required to guarantee for smooth and satisfactory performance of the equipment for a period of 24 months from the date of dispatch or 18 months from the date of commissioning whichever is earlier and certificate must be issued to this effect. Necessary instruction booklets for operation and maintenance are to be sent with supply, where applicable.
11. Unregistered but successful bidder will be required to submit necessary documents for vendor registration. Details are given in our website www.bheljhs.co.in.

NOTE: If any of the tender conditions are not accepted the offer shall be liable for rejection.

Signature:

Name.....

Designation & seal of company.....

Signature

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Annexure - IV

TECHNO COMMERCIAL BID PART-A E-0720083

(Supplier should fill up this bid by putting the tick in accepted/ non accepted column)

SUPPLIER'S NAME & ADDRESS

.....
.....

TECHNICAL PART

A.	Conductor shall be supplied as per specification & detail given in tender, Total 02 items	Accepted/Not accepted
B	Test certificate shall be submitted alongwith supply	Accepted/Not accepted
COMMERCIAL PART		
C	Penalty clause as well as other conditions given in tender Terms & Conditions and Standard enquiry terms & conditions are acceptable to us.	Accepted/Not accepted
D	Rates (Rs./Kg) quoted in the price bid are on firm basis	Accepted/Not accepted
E	Validity of the rates quoted is 90 days from the date of opening of tender.	Accepted/Not accepted
F	Delivery period in no. of weeks from the date of PO
G	100% payment after 60 days of receipt and acceptance of material at BHEL's works (For suppliers who are availing MSMED facility, payment term shall be within 45 days of DRS if there is no objection) Indicate if MSMED supplier & enclose certificate.	Accepted/Not accepted MSMED-Yes / No
H	One single rate for each enquiry item has been quoted with price bid (Part B of offer) which is not linked with quantity or any other condition not included in BHEL terms & condition.	Accepted/Not accepted
I	Applicable rate of excise duty on finished product
J	Applicable rate of sales tax on finished product (CST/VAT).

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K	Copy of blank price bid submitted along with techno-commercial bid	Yes / No
L	We confirm documents as per Annexure II has been submitted for qualifying criteria. Offer of vendors failing to give relevant documents/details fulfilling qualifying criteria will be liable for rejection. Price bid of those vendors who have fulfilled qualifying conditions and are techno commercially acceptable will be considered.	Accepted/Not accepted
M	Please note that in case of any contradiction between tender Terms & Conditions and standard Terms & Conditions, tender terms & Conditions shall prevail.	Accepted/Not accepted
N	Para wise deviation if any to above specific terms & conditions has to be given separately.	
	Note : If any of the above conditions are not accepted the offer shall be liable for rejection.	

Email Id _____

Telephone No. _____

Fax No _____

Person to be contacted:

Signature bidder.....

Name.....

Signature

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Annexure - V

PART - B
PRICE - BID

To,
The DGM (MM)
BHEL JHANSI- 284 129

Subject: Price bid against your enquiry for fibre glass insulated all aluminium conductor, enquiry No. E0720083

Dear sir,

Basic rates for conductor, as per detail given in enquiry are as below:

Enq item No.	Item size	Rate (Rs./kg)
1	(19/2 MM AAC)	
2	(7/2.5 MM AAC)	

NOTE: The price bid submitted in any other fashion or by adding any condition (e.g. minimum order quantity, rate applicable for specified quantity, discount for quantity, rate based on slab, rate based on terms of payment etc.) shall be straight away REJECTED even if offer has been found technically acceptable before opening of price bid.

Signature bidder.....

Name.....

Designation.....

Seal of Company.....

Handwritten signature

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Mandatory sheet regarding instruction to bidders for compliance

(to be necessarily signed by bidder & submitted along with offer)

Enquiry No. E..... (Rev.....) Due on

Sl. No.	Description	Confirmation by vendor
1.	(a) We confirm that our offer meets in toto all the technical requirements as given in the enquiry item description, technical annexure & remarks of the tender.	Accepted
	(b) Technical deviations, if any, are to be clearly brought out in offer itself. (Note: offers with technical deviations are liable for rejection)	Accepted
2.	(a) We confirm acceptance of all the commercial terms & conditions of purchase enquiry.	Accepted
	(b) Commercial deviations, if any, are to be specifically brought out in offer itself.	Accepted
3.	Terms of payment:	
	(a) BHEL standard terms of payment: Our standard payment term is, "100% payment after 60 days of receipt and acceptance of material at BHEL works." The supplier, who are availing SIDBI/HDFC bill discounting facility (payment by BHEL in about 120 days from the date of invoice) with us will continue to get this facility. These payment terms will be treated at par with standard terms of payment. The bidders, who are registered with BHEL under micro & small categories (refer MSMED ACT 2006) & quoted payment within 45 days of DRS, if there is no objection will also be treated at par with standard terms of payment.	Accepted
	(b) Any other payment term like: Advance/LC etc. will not be accepted from indigenous vendors. Offers received with this payment term shall be rejected. BHEL will load total outflow in case of alternate payment terms, as follows: <ul style="list-style-type: none"> • For documents through bank/COD (cash on delivery i.e. against DRS): For 75 days @ (base rate of SBI+6%) per annum • For CAD (cash against dispatch): For 90 days @ (base rate of SBI+6%) per annum Base rate of SBI shall be taken as the rate applicable on the date of 'techno-commercial bid' opening date. Base rate of SBI is available at SBI site. In case where there are deferred payment terms i.e. payment in more than one stage, loading shall be done on pro-rata basis on the deferred amounts.	Accepted
4.	Liquidated Damage (L.D.): Failure to supply by the time specified on the order will make the supplier liable to pay unconditional penalty of ½% the prices of goods in arrear per week subject to a maximum of 10% of the order value.	Accepted
5.	Guarantee: In case an order is placed, supplier shall be required to guarantee for smooth and satisfactory performance of the equipment for a period of 24 months from the date of dispatch or 18 months from the date of commissioning whichever is earlier and certificate must be issued to this effect. Necessary instruction booklets for operation and maintenance are to be sent with supply, where applicable.	Accepted

Signature

Name

Company's Name

.....

Bhel



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Bharat Heavy Electricals Limited, Jhansi

(A Govt. of India Undertaking)

TERMS & CONDITIONS FOR PURCHASE ENQUIRY

1. Offer must be submitted in a sealed cover. The cover should bear our enquiry number, due date of opening and name of her bidder.
2. When offer is invited in two bids, outer cover, inner cover-I (Techno Commercial bid) and inner cover -II (Price-Bid) must bear our tender no., due date and bidders name. Offers received in single bid will be by passed.
3. The offer should reach this office on or before 13:15 hrs. on the due date. The tender can also be dropped in the Tender Box kept at Administrative Building Gate. The tenders will be opened after 14:00 hrs. on the due date in presence of all bidders who will be present.
4. Offer should be free from overwriting or erasures. Corrections or additions, If any should be attested.
5. No enhancement of rate for whatever cause is allowed once the offer is accepted and the order is placed. Withdrawal from the quotation after it is accepted or failure to make the supply within the schedule period will entail cancellation of order, forfeiture of earnest money if any and/or imposition of risk & cost purchase.
6. Material offered should be of required quality and conforming strictly to our specification/drawings or to the specifications in the drawings. Any deviation must be clearly stated in the offer with particular clause/detail in our specification/drawing for which deviation is quoted. All required documents/details e.g. QA Plan; type TCs, drawings and data sheet etc. must be submitted along with the offer.
7. Irrespective of whether it is mentioned in our specification, all machines/equipments are required to be calibrated in metric units and certificates "must be issued where applicable".
8. Work test certificates/Inspection certificates/guarantee certificate/compliance certificate, etc. will be required to be submitted along with supplies in case an order, is placed.
9. In case an order is placed, supplier shall be required to guarantee for smooth and satisfactory performance of the equipment for a period of 24 months from the date of dispatch or 18 months from the date of commissioning whichever is earlier and certificate must be issued to this effect. Necessary instruction booklets for operation and maintenance are to be sent with supply where applicable.

REGD. OFFICE: BHEL HOUSE, SIRI FORT, NEW DELHI - 110049

- 10. Sample must be submitted where specified so as to reach us on or before the due date of tender.
- 11. Required lead time for affecting supplies along with available capacity should be indicated in the offer.
- 12. Failure to supply by the time specified on the order will make the supplier liable to pay unconditional penalty of ½% of the prices of goods in arrear per week subject to a maximum of 10% of the order value unless agreed otherwise.
- 13. The quantities for each item to be purchased may vary from the tendered quantity according to our actual requirement at the time of placing orders.
- 14. Our standard terms of payment is 100% payment after 60 days of acceptance of material at our works. In no case, interest for overdue period will be borne by BHEL. Advance or LC payment terms shall generally not be considered and offers received with other than our standard terms of payment can be bypassed (except SIDBI discounting facility will be accepted for suppliers to whom this facility has been granted).
- 15. Bharat Heavy Electricals Ltd. Does not bind itself to accept the lowest of any tender, but reserves to itself the right to accept or reject all or a part of any tender at its discretion following BHEL Purchase Policy & government guidelines.
- 16. In all cases of disputes, the matter shall be referred for arbitration. The arbitrator shall be nominated by the Unit Head, Bharat Heavy Electricals Ltd., Jhansi or any other officer nominated by him. The award of arbitrator shall be final and binding on both the parties.
- 17. In case of any suit or other legal proceedings under or relating to this tender, the courts at Jhansi shall have full, jurisdiction.
- 18. Total delivered cost at BHEL Jhansi Railway siding/Works shall be the criterion for deciding the tender.
- 19. Unless otherwise specified, offer should be on ex-works basis with freight & insurance to be borne by BHEL.
- 20. Your quotation against this enquiry must be valid for ordering up to minimum of 90 days from the date of tender opening.
- 21. **ADDITIONAL FOR INDIAN SUPPLIERS:**
 - i) If any material is booked to selves or if it is not consigned to BHEL Jhansi, any warfage or demurrage occurring from these shall be to the account of supplier. In case of road transport, material shall be booked only through our rate contract transporters mentioned in the purchase order.

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- ii) Where there is provision for payment of Sales Tax extra, it will be paid only if the registration number both under State Sales Tax and Central Sales Tax are specially mentioned on the bill/invoice. Your Sales Tax Registration number should be mentioned in the offer positively.
- iii) Excise duty Gate Pass will be required in original. Applicable taxes & duties must be included in the offer.

22. ADDITIONAL FOR FOREIGN SUPPLIER:

- i) For documentation and correspondence language shall be English only.
- ii) Rates quoted should be on FOB basis. All dispatches are to be made by sea by IPBC conference vessels only unless otherwise stated in purchase order.
- iii) Agency commission, if any, will be paid out of the FOB value after receipt & acceptance of material at BHEL Jhansi in Indian Rupees. TT buying exchange rate prevailing on the tender opening date or the letter of credit date or date of purchase order whichever is lowest will be considered for calculating the agency commission.
- iv) The rates quoted should be inclusive of charges of packing and delivery of material upto the port of shipment on FOB terms. The material is required to be packed suitably in all respects considering the peculiarity of the material for normal transport by Sea/air and subsequently by Rail/Road in India suitably protected against the effect of tropical salt laden atmosphere in the event of consignment being delayed at Indian Ports before outward clearance. You should also furnish details of shipping specification, sizes, volume, weight, number of cases etc. When articles are packed with packing material of plant origin, phytosanitary certificate will be required.
- v) Our standard terms of payment are 100% payment through bank against dispatch documents or 100% through sight irrevocable & unconfirmed letter of credit.

23. Please also refer to our tender for any other terms and conditions.

***** END *****

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