



**BHARAT HEAVY ELECTRICALS LIMITED**  
(A Govt of India Undertaking)  
**A & S SECTION (MM), JHANSI – 284120**

**PUR/E8059001**


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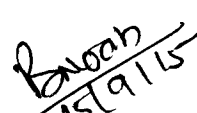

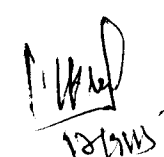
**BHEL - JHANSI**

**TENDER DOCUMENT**

**FOR THE SUPPLY OF MEDICINES TO BHEL HOSPITAL, JHANSI UNDER FRAME WORK AGREEMENT (FA) FOR TWO YEARS (2016-17 & 2017-18)**

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**O.P. Gupta**  
**Sr. Manager (MM)**

 12/9/15	 15/9/15	 17/9/15	 18/9/15
<b>A.K. Verma</b> <b>DGM (MM)</b>	<b>Dr. Mrs. B. Noah</b> <b>Head (Surgery), Hosp.</b>	<b>C. V. Rao</b> <b>AGM(MM)</b>	<b>M.K. Khare</b> <b>AGM(MM-H)</b>



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**Instructions for submission of tender and terms & conditions**

This tender is for the supply of Medicines to BHEL Hospital, Jhansi Pharmacy for two Years (2016 -17 & 2017 -18):-

1. Offers are invited in two bids system, outer big Envelope contains another two envelopes, 1st inner Envelope of Techno Commercial bid and 2<sup>nd</sup> inner Envelope of Price bids. All three envelopes must bear our tender no, due date & bidder name.
2. Offer must be submitted in sealed Envelops with enquiry number, due date & name of the bidder on the top.
3. Most important : Offer to be submitted in two bid system as per given below :-  
**(A) PART-A “Techno-Commercial Bid”:-**  
Techno Commercial bid should be as per enclosed checklist of main commercial terms and conditions duly signed.  
(For Techno – Commercial terms, please submit duly filled “TECHNO COMMERCIAL BID” PART-A, at page 6-7 of 23 & Blank Price Bid at page 8-15 of 23)  
**(B) PART – B “Price Bid” –**  
Price bid should be submitted duly signed (page 16-23 of 23).
4. The offer should reach this office on or before 13:15 Hrs on the due date. Tender can also be dropped in the tender Box, kept at Administrative Building Gate.  
The tenders (only technical bids) will be opened after 14.00 Hrs on the due date in presence of all bidders who will be present in tender room of BHEL Jhansi.
5. Offer should be free from over writing or erasures. Corrections or additions, if any should be self-attested.
6. Your quoted Discount should remain firm till execution of FA / contract.
7. No change of Discount for whatever cause is allowed once the offer is accepted and the order is placed. Withdrawal from the quotation after it is accepted or failure to make the supply with in the scheduled period will entail cancellation of order / or imposition of risk & cost purchase.
8. Material offered should be of required quality and conforming strictly to our specification.
9. Our standard terms of payment is , 100% payment after 60 days of acceptance of material at our works, In no case, interest for overdue period will be borne by BHEL”.

*[Handwritten signature]*

*[Handwritten signature]*



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10. Bharat Heavy Electricals Ltd, do not bind itself to accept the lowest of any tender, but reserves to itself the right to accept or reject all or a part of any tender at its discretion following BHEL purchase policy & Government guidelines.
11. **Arbitration:** - In all cases of disputes, the matter shall be referred for arbitration. The arbitrator shall be nominated by the unit Head, Bharat Heavy Electricals Ltd, Jhansi or any other officer nominated by him. The award of Arbitrator shall be final and binding on both the parties to the contract.  
In case of any suit or other legal proceedings under or relating to this tender, the courts at Jhansi (only) shall have full jurisdiction.
12. Total delivered cost at BHEL including loadings if any shall be the criteria for deciding the tender.
13. Your quotation against this enquiry must be valid for the ordering up to minimum of 120 days from the date of opening of Price Bid.
14. **Qualifying Criteria for Bidders:-** Supplier should have the following -

a.	Valid Drug License under U.P. Drugs Act.	<b>Documents against Sl. No. a, b, c &amp; d shall be submitted along with Part-A- Techno-commercial Bid.</b>
b.	Valid Sale Tax Registration / Tin No	
c.	Valid Income Tax Clearance Certificate	
d.	Dealership certificate / Authorization Certificates / Invoice generated by concern companies of at least Pharmaceuticals companies shall be attached.	
e.	Supplier should have Land line Telephone / Mobile Phone.	
f.	Supplier should have Internet connection with valid email ID.	
g.	Offer must be submitted in two bid system as per remark no 3 (A) & (B).	

15. **Scope of Supply:** - Suppliers will have to supply the Medicines to BHEL Hospital within 21 days of written order by BHEL Hospital. Bidders with whom FA is finalized should be prepared to replace the expiry date Medicines supplied under this FA.
16. **Risk Purchase:** - In case of vendors fails to supply the material, BHEL reserves the right to procure the material from elsewhere at risk & cost of vendor.
17. Offers from bidders who do not meet our qualifying criteria as per annexure "A" will be rejected.
18. Only technically qualified bidder's offers shall be processed further.



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19. For any other clarification, please contact Dr. B. Noah (in charge Hospital purchase) Ph. No. 0510 2412715, Dr. Sushil Kumar Ph. No. 0510 – 2412722 & Dr. Sanghmitra Shrivastava Ph. 0510-2412720.
20. Please send offer addressed to Sr. Manager (MM) BHEL, Jhansi – 284120 (UP)
21. No late offer shall be considered and same will be returned back to the bidder.
22. Price Bid of qualified suppliers shall be open after acceptance of offer and opening date of price bids shall be intimated to all qualified bidders.
23. **Basis of Price:-** Supplier should quote Discount in percentage on price to Retailer (PTR) as per price list provided by Manufacturer Company. (Including list of medicines of DPCO) on door delivery to BHEL Hospital, Jhansi.
24. **Certification of Price:-** Suppliers must certify in their bills that the rates charged by them are inclusive of the discount on price to Retailer (PTR) list, as applicable on the date of issuing of Purchase order. Supplier will have to submit three copies of bills along with the certification at the time of supply of Medicines to BHEL Hospital.
25. **Estimated Value:-** The estimated value for two years FA / contract shall be Rs. 200 Lacs approx.
26. The FA, if awarded shall be under constant performance review and may be terminated, if not found satisfactory.
27. BHEL reserves the right to cancel the FA at any time at its discretion without any reason.
28. BHEL also reserves the right to purchase Part / Full quantity of medicines.
29. **FINALIZATION OF FRAMEWORK AGREEMENT (FA).**  
The L1 supplier shall be decided based on highest discount offered on Price to Retailer (PTR) for particular company. FA may be established with 'n-1' bidders (where n is techno-commercially accepted bidders) limited to four bidders based on L1 agreed discount offered. The FA may be finalized with four Authorized dealers / stockists per company (in the order of tender rankings) to maintain continuity in supply. In case of only two techno-commercially qualified bidders, FA will be entered with both the bidders with the approval of Competent Authority. Since the needs of medicines cannot be envisaged at the time of issue of the tender, the manner of quantity distribution (ratio) among 4 bidders cannot be disclosed upfront in NIT. The distribution as required shall be done in a fair, equitable & transparent manner.



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**30. PROCUREMENT AS PER FA**

On finalization of the FA, the official of BHEL Hospital shall initially approach the L1 Authorized dealers / stockists per company as per FA for price bids, whenever there is a requirement for the given medicine(s). In case the L1 Authorized dealers / stockists per company is / are unable to provide an offer at the given point of time, the official shall approach the other three Authorized dealers / stockists per company as per FA, in the order of their tender rankings. The offers received from the bidder(s) shall be discounted as per the agreed terms of the FA, and the final price inclusive of taxes shall be arrived at for placement of order on the most competitive bidder(s). In case of more than one successful bidder, the distribution shall be done in a fair, transparent and equitable manner.

**31. Validity of Contract:** - 24 months from the date of award of FA.

**32.** No change in discount shall be permissible during the period of the FA.

**33.** The suppliers will have to prepare the bill based on the price list (and discount) as applicable on the date of placement of order. In case higher billing is done, same will not be accepted and payment will be made as per rate applicable on date of placement of order.

**NOTE:-** It is confirmed that all the terms and conditions stipulated in the tender Enquiry has been fully understood by us and acceptable to us.

Signature & Office Seal of the bidder



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**“TECHNO COMMERCIAL BID” PART- A**

SUPPLIER'S NAME: .....

TIN NO.....CST No.....

S.No	Particulars	Supplier's Confirmation
1.	FA for supply of Medicines to BHEL Hospital, Jhansi for two years (2016-17& 2017-18 on door deliver basis.	Accepted /Not accepted
2.	The offer must be in “Two bid system” as per enquiry.	Accepted /Not accepted
3.	<b>Delivery:</b> Supply should be with in 21 days from the date of written order of medicines. In case after placement of order supplies are not made within 21 days BHEL shall have option to cancel the order at our risk & Cost of Supplier.	Accepted /Not accepted
4	Fresh batch of medicine shall be supplied. Expiry of medicines should be more than six months as on date of supply	Accepted /Not accepted
5	Quoted discount shall be on the price to Retailer (PTR). As per price list provided by manufacturer company. (Including list of medicines of DPCO) on door delivery to BHEL Hospital, Jhansi.	Accepted /Not accepted
6	Excise duty – (Mention NA if not applicable)	.....%
7	VAT – (Mention NA if not applicable)	.....%
8	CST– (Mention NA if not applicable)	.....%
9	Medicine of near by expiry shall be collected and replaced free of cost. BHEL shall inform before 30 days of expiry.	Accepted /Not accepted
10	Medicine damaged during transit shall be replaced Immediately free of cost by us.	Accepted /Not accepted
11	Any special rebate or discount of advantage available to us from our principal shall be passed on to BHEL Hospital.	Accepted /Not accepted
12	All valid Authorization letter of principals shall be enclosed with the Technical Bid (Part- A).	Accepted /Not accepted
13.	No reduction in quoted discount shall be permissible during the period of the FA.	Accepted /Not accepted
14	<b>Validity</b> – Quoted discount shall be valid for two years from date of award FA.	Accepted /Not accepted
15	<b>Inspection</b> shall be carried out by BHEL at BHEL works.	Accepted /Not accepted

*[Handwritten Signature]*

*[Handwritten Signature]*



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16	<b>Liquidated Damage Penalty</b> – Failure to supply by the time specified in the order will make the supplier liable to pay unconditional penalty of ½% of the price bid of the goods in arrear (delayed and not supplied) per week & part thereof subject to a minimum of 10% of the delayed order value unless agreed otherwise.	Accepted /Not accepted
17	<b>Risk Purchase</b> – If the material is not supplied within stipulated delivery indicated in PO BHEL shall have the option to purchase the material from the other sources at the supplier's risk & cost.	Accepted /Not accepted
18-	<b>Terms of payment</b> – 100% payment after 60 days of receipt and acceptance of material at BHEL works	Accepted /Not accepted
19-	The medicines supplies to Hospital shall be as per purchase order.	Accepted /Not accepted
20-	Supplier must certify their bills that the rates charged by them are inclusive of discount on price to Retailer (PTR) list as applicable on the date of issuing of Purchase Order.	Accepted /Not accepted
21-	Payment shall be made of certified Bills related with the price to Retailer (PTR) list shall be submitted to BHEL Hospital	Accepted /Not accepted
22-	Copy of Price Bid, Unpriced are submitted as per BHEL, formats with Techno Commercial Bid- Part –A and filled Price Bid will be submitted in separate envelope as per terms and conditions Clause 3, Part B.	Yes/ No
23-	(i) Telephone No (ii) Mobile No	(i)..... (ii).....
24-	PAN No	.....
25-	TIN No	.....
26-	E-mail id	.....
27-	Name of Contact Person	

**Notes:-**

1. If answer to 1,2,3,4,5,9,10,11,12,13,14,15,16,17,18,19,20,21 & 22 are not acceptable, offer will be straight way rejected.

**Signature of Supplier & Seal:**

**Address**



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**“BLANK PRICE BID”**

(Please submit with Part A- Techno-commercial Bid)

To,  
The Sr. Manager (MM)  
BHEL Jhansi

**Subject: Framework Agreement (FA) for supply of medicines for two years.**

With reference to your enquiry no E8059001 for the supply of medicines for BHEL Hospital, Jhansi for two year (2016-17 & 2017-18). We hereby offer discount on the medicine of the following companies at the terms and conditions mentioned in Part A- Techno-commercial Bid, as per format supplied by you. We are authorized STOCKIST / DISTRIBUTORS of the following companies and relevant UPTT. / CST/ SURCHARGE to be charge are also mentioned against each company.

SL No.	Name of the Companies	Taxes Applicable			Discount Applicable	Authorization Letter/Dealership certificate/Company invoice* attached
		ED	UPTT/ CST	SUR CHARGE		
1	Accurex Biomedical				Quoted/ Not Quoted	Yes / No
2	Abbott Piramal				Quoted/ Not Quoted	Yes / No
3	Abbott Health Care				Quoted/ Not Quoted	Yes / No
4	Abbott India				Quoted/ Not Quoted	Yes / No
5	Abbott Truecare				Quoted/ Not Quoted	Yes / No
6	Adip Pharma				Quoted/ Not Quoted	Yes / No
7	AFD				Quoted/ Not Quoted	Yes / No
8	Albert Devid				Quoted/ Not Quoted	Yes / No
9	Alembic Pharma				Quoted/ Not Quoted	Yes / No
10	Alembic Ltd.				Quoted/ Not Quoted	Yes / No
11	Allied Photographic India Ltd.				Quoted/ Not Quoted	Yes / No
12	Alkem Lab,				Quoted/ Not Quoted	Yes / No
13	Alkem (Medinova)				Quoted/ Not Quoted	Yes / No
14	Alkem (Diabitolgy Div.)				Quoted/ Not Quoted	Yes / No
15	Aliadec				Quoted/ Not Quoted	Yes / No
16	Allergan (Abbott)				Quoted/ Not Quoted	Yes / No
17	Alpha (India) Pharma				Quoted/ Not Quoted	Yes / No
18	Almet health Care				Quoted/ Not Quoted	Yes / No
19	Alere Medical (SD)				Quoted/ Not Quoted	Yes / No
20	Alcon				Quoted/ Not Quoted	Yes / No

**Signature of Supplier & Seal:**

*MD*

*Ravish*



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SL No.	Name of the Companies	Taxes Applicable			Discount Applicable	Authorization Letter/Dealership certificate/Company invoice* attached
		ED	UPTT/ CST	SUR CHARGE		
21	Ajanta Pharma				Quoted/ Not Quoted	Yes / No
22	Anod Pharma				Quoted/ Not Quoted	Yes / No
23	Apex Laboratories				Quoted/ Not Quoted	Yes / No
24	Arozonics health care				Quoted/ Not Quoted	Yes / No
25	Aristo Pharma				Quoted/ Not Quoted	Yes / No
26	Astra Zenica Pharma				Quoted/ Not Quoted	Yes / No
27	Austro Lab.				Quoted/ Not Quoted	Yes / No
28	Bayer Zydus Pharma				Quoted/ Not Quoted	Yes / No
29	B. D.				Quoted/ Not Quoted	Yes / No
30	Biolabs. Diagnostic				Quoted/ Not Quoted	Yes / No
31	Beacon Diagnostic				Quoted/ Not Quoted	Yes / No
32	Bestochem Pharma				Quoted/ Not Quoted	Yes / No
33	Bestochem Salute				Quoted/ Not Quoted	Yes / No
34	Biochem Pharma				Quoted/ Not Quoted	Yes / No
35	Biochem Generic				Quoted/ Not Quoted	Yes / No
36	Biological E Ltd.				Quoted/ Not Quoted	Yes / No
37	Blue Cross				Quoted/ Not Quoted	Yes / No
38	Bharat Biotech				Quoted/ Not Quoted	Yes / No
39	Boehriner				Quoted/ Not Quoted	Yes / No
40	British Biological				Quoted/ Not Quoted	Yes / No
41	BSN Medical				Quoted/ Not Quoted	Yes / No
42	BPL Ltd.				Quoted/ Not Quoted	Yes / No
43	Burnet Pharma				Quoted/ Not Quoted	Yes / No
44	Cadila Healthcare				Quoted/ Not Quoted	Yes / No
45	Cadila Pharma				Quoted/ Not Quoted	Yes / No
46	Cadila (Gen Star)				Quoted/ Not Quoted	Yes / No
47	Cipla Ltd.				Quoted/ Not Quoted	Yes / No
48	Comed Lab				Quoted/ Not Quoted	Yes / No
49	Comed Chemical Pvt. Ltd.				Quoted/ Not Quoted	Yes / No
50	Cosme health care				Quoted/ Not Quoted	Yes / No
51	Concept Pharma				Quoted/ Not Quoted	Yes / No
52	Cutis Biological				Quoted/ Not Quoted	Yes / No
53	Darzine Remedies				Quoted/ Not Quoted	Yes / No
54	Dermocare Labs.				Quoted/ Not Quoted	Yes / No
55	Days				Quoted/ Not Quoted	Yes / No
56	Dr. Reddy Labs.				Quoted/ Not Quoted	Yes / No

\*Invoice indicating stockist/supplier as 'Consignee' / 'Purchaser'

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SL No.	Name of the Companies	Taxes Applicable			Discount Applicable	Authorization Letter/Dealership certificate/Company invoice* attached
		ED	UPTT/ CST	SUR CHARGE		
57	Dr. Sabharwal Manufacture				Quoted/ Not Quoted	Yes / No
58	Dr. Sabharwal Medical Pvt.Ltd.				Quoted/ Not Quoted	Yes / No
59	Dr. Bandage				Quoted/ Not Quoted	Yes / No
60	Emcure Pharmaceuticals				Quoted/ Not Quoted	Yes / No
61	Elder Pharma				Quoted/ Not Quoted	Yes / No
62	Eli Lily				Quoted/ Not Quoted	Yes / No
63	Entod				Quoted/ Not Quoted	Yes / No
64	Eris Life Scince				Quoted/ Not Quoted	Yes / No
65	Esteem Pharma				Quoted/ Not Quoted	Yes / No
66	Ethicon (Jonson & Jonhsons)				Quoted/ Not Quoted	Yes / No
67	F. D. C. Ltd.				Quoted/ Not Quoted	Yes / No
68	Flora Pharma				Quoted/ Not Quoted	Yes / No
69	Fulford				Quoted/ Not Quoted	Yes / No
70	Franco Indian Pharma				Quoted/ Not Quoted	Yes / No
71	Fourts India Ltd.				Quoted/ Not Quoted	Yes / No
72	Gennex Laboratoris				Quoted/ Not Quoted	Yes / No
73	Galderma Laboratories				Quoted/ Not Quoted	Yes / No
74	Geno Pharma				Quoted/ Not Quoted	Yes / No
75	Fourrts India Ltd				Quoted/ Not Quoted	Yes / No
76	Gennex laboratories				Quoted/ Not Quoted	Yes / No
77	Galderma laboratories				Quoted/ Not Quoted	Yes / No
78	Geno Pharmaceuticals				Quoted/ Not Quoted	Yes / No
79	German Remedies				Quoted/ Not Quoted	Yes / No
80	Glaxo Pharma				Quoted/ Not Quoted	Yes / No
81	Glaxo Smithkline Pharmaceu- ticals				Quoted/ Not Quoted	Yes / No
82	Glen Mark Pharma				Quoted/ Not Quoted	Yes / No
83	Hicks Thermometers				Quoted/ Not Quoted	Yes / No
84	Helios Pharma				Quoted/ Not Quoted	Yes / No
85	Hind Chemical				Quoted/ Not Quoted	Yes / No
86	Hindustan Syringes (HMD)				Quoted/ Not Quoted	Yes / No
87	H B Life Science				Quoted/ Not Quoted	Yes / No
88	IPCA Laboratories				Quoted/ Not Quoted	Yes / No
89	ICPA				Quoted/ Not Quoted	Yes / No
90	IND Swift ltd				Quoted/ Not Quoted	Yes / No
91	Indochem Health				Quoted/ Not Quoted	Yes / No
92	Indoco Remedies				Quoted/ Not Quoted	Yes / No
93	Infar Organon				Quoted/ Not Quoted	Yes / No

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SL No	Name of the Companies	Taxes Applicable			Discount Applicable	Authorization Letter/Dealership certificate/Company invoice* attached
		ED	UPTT/ CST	SUR CHARGE		
94	Intas Pharmaceuticals Ltd				Quoted/ Not Quoted	Yes / No
95	Intas Pharma (Actima, Indium)				Quoted/ Not Quoted	Yes / No
96	Intas Pharma (Innova, Indicem)				Quoted/ Not Quoted	Yes / No
97	Invida India Pvt Ltd				Quoted/ Not Quoted	Yes / No
98	Jain Brikut pharma				Quoted/ Not Quoted	Yes / No
99	Jagsonpal Pharma				Quoted/ Not Quoted	Yes / No
100	Jawa				Quoted/ Not Quoted	Yes / No
101	Jainson biotecc				Quoted/ Not Quoted	Yes / No
102	Johnson & Jhonson				Quoted/ Not Quoted	Yes / No
103	Jindal Photo Film				Quoted/ Not Quoted	Yes / No
104	Jugat Pharma				Quoted/ Not Quoted	Yes / No
105	Jyoti Pharmaceuticals				Quoted/ Not Quoted	Yes / No
106	Kee Pharma				Quoted/ Not Quoted	Yes / No
107	Lederle Pharma				Quoted/ Not Quoted	Yes / No
108	Lark Laboratories				Quoted/ Not Quoted	Yes / No
109	Liva healthcare, Zydus				Quoted/ Not Quoted	Yes / No
110	Lincon Pharma				Quoted/ Not Quoted	Yes / No
111	Life Star Pharma				Quoted/ Not Quoted	Yes / No
112	Life Star Pharma Mankind				Quoted/ Not Quoted	Yes / No
113	Lupin Pharma				Quoted/ Not Quoted	Yes / No
114	Martin Harris				Quoted/ Not Quoted	Yes / No
115	Macleod Pharma				Quoted/ Not Quoted	Yes / No
116	Magnet Labs Ltd. Mankind				Quoted/ Not Quoted	Yes / No
117	Mankind Pharma Ltd.				Quoted/ Not Quoted	Yes / No
118	Man Madore Pharma				Quoted/ Not Quoted	Yes / No
119	Maan Pharma				Quoted/ Not Quoted	Yes / No
120	Maneesh healthcare				Quoted/ Not Quoted	Yes / No
121	Meyer Organic				Quoted/ Not Quoted	Yes / No
122	MSD Pharmaceutical				Quoted/ Not Quoted	Yes / No
123	Medispan Ltd.				Quoted/ Not Quoted	Yes / No
124	Medley Pharma				Quoted/ Not Quoted	Yes / No
125	Mark Labs Laboratories				Quoted/ Not Quoted	Yes / No
126	Mercury Labs.				Quoted/ Not Quoted	Yes / No
127	Merk India Ltd.				Quoted/ Not Quoted	Yes / No
128	Medico Labs				Quoted/ Not Quoted	Yes / No
129	Micro Labs Ltd.				Quoted/ Not Quoted	Yes / No
130	Molekule				Quoted/ Not Quoted	Yes / No

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		ED	UPTT/ CST	SUR CHARGE		
131	Midas				Quoted/ Not Quoted	Yes / No
132	Modi Mundi Pharma Ltd.				Quoted/ Not Quoted	Yes / No
133	MSN Laboratories				Quoted/ Not Quoted	Yes / No
134	New Radson				Quoted/ Not Quoted	Yes / No
135	neuro Life Science				Quoted/ Not Quoted	Yes / No
136	Neon Laboratories Ltd.				Quoted/ Not Quoted	Yes / No
137	Novartis India Ltd.				Quoted/ Not Quoted	Yes / No
138	NPIL				Quoted/ Not Quoted	Yes / No
139	Oculus Pharma				Quoted/ Not Quoted	Yes / No
140	Odinea				Quoted/ Not Quoted	Yes / No
141	Omega Biotech Ltd.				Quoted/ Not Quoted	Yes / No
142	Otsira Pharma				Quoted/ Not Quoted	Yes / No
143	Ophtho Laboratories				Quoted/ Not Quoted	Yes / No
144	Organon				Quoted/ Not Quoted	Yes / No
145	Oversea health				Quoted/ Not Quoted	Yes / No
146	Pagoda Pharma				Quoted/ Not Quoted	Yes / No
147	PIL (Psycoptropic India P Ltd.)				Quoted/ Not Quoted	Yes / No
148	Piramil Enterprise				Quoted/ Not Quoted	Yes / No
149	Pharmatech				Quoted/ Not Quoted	Yes / No
150	Pharmasynt				Quoted/ Not Quoted	Yes / No
151	Pfizer Ltd.				Quoted/ Not Quoted	Yes / No
152	Priya Pharmceuticals				Quoted/ Not Quoted	Yes / No
153	Psycho Remedies				Quoted/ Not Quoted	Yes / No
154	Ranbaxy Labs Ltd.				Quoted/ Not Quoted	Yes / No
155	Romson Scientific				Quoted/ Not Quoted	Yes / No
156	Ranbaxy Pharma				Quoted/ Not Quoted	Yes / No
157	Raptacos				Quoted/ Not Quoted	Yes / No
158	REH Pharma				Quoted/ Not Quoted	Yes / No
159	Remedial Healthcare				Quoted/ Not Quoted	Yes / No
160	Rescure Remedies				Quoted/ Not Quoted	Yes / No
161	RPG Life Science				Quoted/ Not Quoted	Yes / No
162	Sandoz Pvt. Ltd.				Quoted/ Not Quoted	Yes / No
163	Sandoz Pharma (generic)				Quoted/ Not Quoted	Yes / No
164	Sanat Product				Quoted/ Not Quoted	Yes / No
165	Sanzyme Ltd. (Unisankio)				Quoted/ Not Quoted	Yes / No
166	SBS Vision				Quoted/ Not Quoted	Yes / No
167	Satayam Optholmic				Quoted/ Not Quoted	Yes / No

**Signature of Supplier & Seal:**



**BHARAT HEAVY ELECTRICALS LIMITED**  
(A Govt of India Undertaking)  
**A & S SECTION (MM), JHANSI – 284120**

**PUR/E8059001**

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SL No	Name of the Companies	Taxes Applicable			Discount Applicable	Authorization Letter/Dealership certificate/Company invoice* attached
		ED	UPTT/ CST	SUR CHARGE		
168	Serdia Pharma				Quoted/ Not Quoted	Yes / No
169	Shreya				Quoted/ Not Quoted	Yes / No
170	Siemens Medical Diagnostics				Quoted/ Not Quoted	Yes / No
171	Svizera				Quoted/ Not Quoted	Yes / No
172	pan Diagnostic				Quoted/ Not Quoted	Yes / No
173	Systopic				Quoted/ Not Quoted	Yes / No
174	Solumicks Pharma				Quoted/ Not Quoted	Yes / No
175	Searle Inter Phgr				Quoted/ Not Quoted	Yes / No
176	Stud Med Pvt. Ltd				Quoted/ Not Quoted	Yes / No
177	Sun Milmet				Quoted/ Not Quoted	Yes / No
178	Sun Pharma				Quoted/ Not Quoted	Yes / No
179	Sun Ways				Quoted/ Not Quoted	Yes / No
180	Symbiosis				Quoted/ Not Quoted	Yes / No
181	Symbiotic Drugs				Quoted/ Not Quoted	Yes / No
182	Synchem Pharma				Quoted/ Not Quoted	Yes / No
183	Syntho Pharma				Quoted/ Not Quoted	Yes / No
184	Tablats India				Quoted/ Not Quoted	Yes / No
185	Talent India				Quoted/ Not Quoted	Yes / No
186	Trinity Taps (P) Ltd				Quoted/ Not Quoted	Yes / No
187	Torque Pharma				Quoted/ Not Quoted	Yes / No
188	Themis Pharmaceuticals				Quoted/ Not Quoted	Yes / No
189	Transasia Biomedical Ltd				Quoted/ Not Quoted	Yes / No
190	Tulip Labs				Quoted/ Not Quoted	Yes / No
191	Unichem Laboratories				Quoted/ Not Quoted	Yes / No
192	Unichem Drugs				Quoted/ Not Quoted	Yes / No
193	Unimark Pharma Ltd				Quoted/ Not Quoted	Yes / No
194	Unimark Health Care Ltd				Quoted/ Not Quoted	Yes / No
195	UCB				Quoted/ Not Quoted	Yes / No
196	Unisearch Lab				Quoted/ Not Quoted	Yes / No
197	Unique/JB Chemical				Quoted/ Not Quoted	Yes / No
198	United Pharmaceuticals				Quoted/ Not Quoted	Yes / No
199	USV Ltd				Quoted/ Not Quoted	Yes / No
200	Veritaz Health Care				Quoted/ Not Quoted	Yes / No
201	Vilco Laboratories				Quoted/ Not Quoted	Yes / No
202	Vilco				Quoted/ Not Quoted	Yes / No
203	Walter Busnil				Quoted/ Not Quoted	Yes / No
204	Wel Beck Pharma				Quoted/ Not Quoted	Yes / No

**Signature of Supplier & Seal:**



**BHARAT HEAVY ELECTRICALS LIMITED**  
(A Govt of India Undertaking)  
**A & S SECTION (MM), JHANSI – 284120**

**PUR/E8059001**

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SL No	Name of the Companies	Taxes Applicable			Discount Applicable	Authorization Letter/Dealership certificate/Company invoice* attached
		ED	UPTT/ CST	SUR CHARGE		
205	Wallace Pharma				Quoted/ Not Quoted	Yes / No
206	Wanbury Ltd				Quoted/ Not Quoted	Yes / No
207	Win Medicare				Quoted/ Not Quoted	Yes / No
208	Wockhardt Ltd				Quoted/ Not Quoted	Yes / No
209	Wyeth Ltd				Quoted/ Not Quoted	Yes / No
210	Zee Drugs				Quoted/ Not Quoted	Yes / No
211	Zest Opthocare				Quoted/ Not Quoted	Yes / No
212	Zydus Cardiva				Quoted/ Not Quoted	Yes / No
213	Zydus Nuro Science				Quoted/ Not Quoted	Yes / No
214	Zydus Nutriva				Quoted/ Not Quoted	Yes / No
215	Zydus Alidac				Quoted/ Not Quoted	Yes / No
216	Zuventis Pharma				Quoted/ Not Quoted	Yes / No
217	Indian Immunoligal Ltd				Quoted/ Not Quoted	Yes / No
218	Hetro				Quoted/ Not Quoted	Yes / No
219	Abbott (Solvay)				Quoted/ Not Quoted	Yes / No
220	Novo Nordisk India (Abbott)				Quoted/ Not Quoted	Yes / No
221	Sanofi Aventis				Quoted/ Not Quoted	Yes / No
222	Torrent				Quoted/ Not Quoted	Yes / No
223	Stadmed				Quoted/ Not Quoted	Yes / No
224	Troika				Quoted/ Not Quoted	Yes / No
225	TTK				Quoted/ Not Quoted	Yes / No
226	Serum Institute				Quoted/ Not Quoted	Yes / No
227	Rackitt Benckiser				Quoted/ Not Quoted	Yes / No
228	Reliance Life Science				Quoted/ Not Quoted	Yes / No
229	H&H				Quoted/ Not Quoted	Yes / No
230	Kiwi				Quoted/ Not Quoted	Yes / No
231	Gary				Quoted/ Not Quoted	Yes / No
232	KLM				Quoted/ Not Quoted	Yes / No
233	E Derma				Quoted/ Not Quoted	Yes / No
234	Galcare				Quoted/ Not Quoted	Yes / No
235	Gratia				Quoted/ Not Quoted	Yes / No
236	Denis				Quoted/ Not Quoted	Yes / No

Note: -For other companies not listed above discount may be offered in next page.

Our UPTT Registration No is .....

Our CST Registration No is .....

**Signature of Supplier & Seal:**

**Address:**



**BHARAT HEAVY ELECTRICALS LIMITED**  
(A Govt of India Undertaking)  
**A & S SECTION (MM), JHANSI – 284120**

**PUR/E8059001**

Page 15 of 23

SL No	Name of the Companies	Taxes Applicable			Discount Applicable	Authorization Letter/Dealership certificate/Company invoice* attached
		ED	UPTT/ CST	SUR CHARGE		
1					Quoted/ Not Quoted	Yes / No
2					Quoted/ Not Quoted	Yes / No
3					Quoted/ Not Quoted	Yes / No
4					Quoted/ Not Quoted	Yes / No
5					Quoted/ Not Quoted	Yes / No
6					Quoted/ Not Quoted	Yes / No
7					Quoted/ Not Quoted	Yes / No
8					Quoted/ Not Quoted	Yes / No
9					Quoted/ Not Quoted	Yes / No
10					Quoted/ Not Quoted	Yes / No
11					Quoted/ Not Quoted	Yes / No
12					Quoted/ Not Quoted	Yes / No
13					Quoted/ Not Quoted	Yes / No
14					Quoted/ Not Quoted	Yes / No
15					Quoted/ Not Quoted	Yes / No
16					Quoted/ Not Quoted	Yes / No
17					Quoted/ Not Quoted	Yes / No
18					Quoted/ Not Quoted	Yes / No
19					Quoted/ Not Quoted	Yes / No
20					Quoted/ Not Quoted	Yes / No
21					Quoted/ Not Quoted	Yes / No
22					Quoted/ Not Quoted	Yes / No
23					Quoted/ Not Quoted	Yes / No
24					Quoted/ Not Quoted	Yes / No
25					Quoted/ Not Quoted	Yes / No

Your faithfully

Name:

Signature of Representative:

Address:

Buwan



**BHARAT HEAVY ELECTRICALS LIMITED**  
(A Govt of India Undertaking)  
**A & S SECTION (MM), JHANSI – 284120**

**PUR/E8059001**

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**“Price Bid” PART – B**

(Please submit in separate envelope)

To,  
**The Sr. Manager(MM)**  
**BHEL Jhansi**

**Subject: Framework Agreement (FA) for supply of medicines for two years.**

With reference to your enquiry no E8059001 for the supply of medicines for BHEL Hospital, Jhansi for two year (2016-17 & 2017-18). We hereby offer discount on the medicine of the following companies at the terms and conditions mentioned in Part A- Techno-commercial Bid, as per format supplied by you. We are authorized STOCKIST / DISTRIBUTORS of the following companies and relevant UPTT. / CST/ SURCHARGE to be charge are also mentioned against each company.

SL No	Name of the Companies	Taxes Applicable			Discount Applicable	Authorization Letter/Dealership certificate/Company invoice* attached
		ED	UPTT/ CST	SUR CHARGE		
1	Accurex Biomedical					Yes / No
2	Abbott Piramal					Yes / No
3	Abbott Health Care					Yes / No
4	Abbott India					Yes / No
5	Abbott Truecare					Yes / No
6	Adip Pharma					Yes / No
7	AFD					Yes / No
8	Albert Devid					Yes / No
9	Alembic Pharma					Yes / No
10	Alembic Ltd.					Yes / No
11	Allied Photographic India Ltd.					Yes / No
12	Alkem Lab,					Yes / No
13	Alkem (Medinova)					Yes / No
14	Alkem (Diabitolgy Div.)					Yes / No
15	Aliadec					Yes / No
16	Allergan (Abbott)					Yes / No
17	Alpha (India) Pharma					Yes / No
18	Almet health Care					Yes / No
19	Alere Medical (SD)					Yes / No
20	Alcon					Yes / No

**Signature of Supplier & Seal:**



**BHARAT HEAVY ELECTRICALS LIMITED**  
(A Govt of India Undertaking)  
**A & S SECTION (MM), JHANSI – 284120**

**PUR/E8059001**

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SL No	Name of the Companies	Taxes Applicable			Discount Applicable	Authorization Letter/Dealership certificate/Company invoice* attached
		ED	UPTT/ CST	SUR CHARGE		
21	Ajanta Pharma					Yes / No
22	Anod Pharma					Yes / No
23	Apex Laboratories					Yes / No
24	Arozonics health care					Yes / No
25	Aristo Pharma					Yes / No
26	Astra Zenica Pharma					Yes / No
27	Austro Lab.					Yes / No
28	Bayer Zydus Pharma					Yes / No
29	B. D.					Yes / No
30	Biolabs. Diagnostic					Yes / No
31	Beacon Diagnostic					Yes / No
32	Bestochem Pharma					Yes / No
33	Bestochem Salute					Yes / No
34	Biochem Pharma					Yes / No
35	Biochem Generic					Yes / No
36	Biological E Ltd.					Yes / No
37	Blue Cross					Yes / No
38	Bharat Biotech					Yes / No
39	Boehriner					Yes / No
40	British Biological					Yes / No
41	BSN Medical					Yes / No
42	BPL Ltd.					Yes / No
43	Burnet Pharma					Yes / No
44	Cadila Healthcare					Yes / No
45	Cadila Pharma					Yes / No
46	Cadila (Gen Star)					Yes / No
47	Cipla Ltd.					Yes / No
48	Comed Lab					Yes / No
49	Comed Chemical Pvt. Ltd.					Yes / No
50	Cosme health care					Yes / No
51	Concept Pharma					Yes / No
52	Cutis Biological					Yes / No
53	Darzine Remedies					Yes / No
54	Dermocare Labs.					Yes / No
55	Days					Yes / No
56	Dr. Reddy Labs.					Yes / No

\*Invoice indicating stockist/supplier as 'Consignee' / 'Purchaser'

**Signature of Supplier & Seal:**



**BHARAT HEAVY ELECTRICALS LIMITED**  
(A Govt of India Undertaking)  
**A & S SECTION (MM), JHANSI – 284120**

**PUR/E8059001**

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SL No	Name of the Companies	Taxes Applicable			Discount Applicable	Authorization Letter/Dealership certificate/Company invoice* attached
		ED	UPTT/ CST	SUR CHARGE		
57	Dr. Sabharwal Manufacture					Yes / No
58	Dr. Sabharwal Medical Pvt.Ltd.					Yes / No
59	Dr. Bandage					Yes / No
60	Emcure Pharmaceuticals					Yes / No
61	Elder Pharma					Yes / No
62	Eli Lily					Yes / No
63	Entod					Yes / No
64	Eris Life Scince					Yes / No
65	Esteem Pharma					Yes / No
66	Ethicon (Jonson & Jonhsons)					Yes / No
67	F. D. C. Ltd.					Yes / No
68	Flora Pharma					Yes / No
69	Fulford					Yes / No
70	Franco Indian Pharma					Yes / No
71	Fourts India Ltd.					Yes / No
72	Gennex Laboratoris					Yes / No
73	Galderma Laboratories					Yes / No
74	Geno Pharma					Yes / No
75	Fourrts India Ltd					Yes / No
76	Gennex laboratories					Yes / No
77	Galderma laboratories					Yes / No
78	Geno Pharmaceuticals					Yes / No
79	German Remedies					Yes / No
80	Glaxo Pharma					Yes / No
81	Glaxo Smithkline Pharmaceuti- cals					Yes / No
82	Glen Mark Pharma					Yes / No
83	Hicks Thermometers					Yes / No
84	Helios Pharma					Yes / No
85	Hind Chemical					Yes / No
86	Hindustan Syringes (HMD)					Yes / No
87	H B Life Science					Yes / No
88	IPCA Laboratories					Yes / No
89	ICPA					Yes / No
90	IND Swift ltd					Yes / No
91	Indochem Health					Yes / No
92	Indoco Remedies					Yes / No
93	Infar Organon					Yes / No

**Signature of Supplier & Seal:**



**BHARAT HEAVY ELECTRICALS LIMITED**  
(A Govt of India Undertaking)  
**A & S SECTION (MM), JHANSI – 284120**

**PUR/E8059001**

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SL No	Name of the Companies	Taxes Applicable			Discount Applicable	Authorization Letter/Dealership certificate/Company invoice* attached
		ED	UPTT/ CST	SUR CHARGE		
94	Intas Pharmaceuticals Ltd					Yes / No
95	Intas Pharma (Actima, Indium)					Yes / No
96	Intas Pharma (Innova,Indicem)					Yes / No
97	Invida India Pvt Ltd					Yes / No
98	Jain Brikut pharma					Yes / No
99	Jagsonpal Pharma					Yes / No
100	Jawa					Yes / No
101	Jainson biotecc					Yes / No
102	Johnson & Jhonson					Yes / No
103	Jindal Photo Film					Yes / No
104	Jugat Pharma					Yes / No
105	Jyoti Pharmaceuticals					Yes / No
106	Kee Pharma					Yes / No
107	Lederle Pharma					Yes / No
108	Lark Laboratories					Yes / No
109	Liva healthcare, Zydus					Yes / No
110	Lincon Pharma					Yes / No
111	Life Star Pharma					Yes / No
112	Life Star Pharma Mankind					Yes / No
113	Lupin Pharma					Yes / No
114	Martin Harris					Yes / No
115	Macleod Pharma					Yes / No
116	Magnet Labs Ltd. Mankind					Yes / No
117	Mankind Pharma Ltd.					Yes / No
118	Man Madore Pharma					Yes / No
119	Maan Pharma					Yes / No
120	Maneesh healthcare					Yes / No
121	Meyer Organic					Yes / No
122	MSD Pharmaceutical					Yes / No
123	Medispan Ltd.					Yes / No
124	Medley Pharma					Yes / No
125	Mark Labs Laboratories					Yes / No
126	Mercury Labs.					Yes / No
127	Merk India Ltd.					Yes / No
128	Medico Labs					Yes / No
129	Micro Labs Ltd.					Yes / No
130	Molekule					Yes / No

**Signature of Supplier & Seal:**



**BHARAT HEAVY ELECTRICALS LIMITED**  
(A Govt of India Undertaking)  
**A & S SECTION (MM), JHANSI – 284120**

**PUR/E8059001**

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SL No	Name of the Companies	Taxes Applicable			Discount Applicable	Authorization Letter/Dealership certificate/Company invoice* attached
		ED	UPTT/ CST	SUR CHARGE		
131	Midas					Yes / No
132	Modi Mundi Pharma Ltd.					Yes / No
133	MSN Laboratories					Yes / No
134	New Radson					Yes / No
135	neuro Life Science					Yes / No
136	Neon Laboratories Ltd.					Yes / No
137	Novartis India Ltd.					Yes / No
138	NPIL					Yes / No
139	Oculus Pharma					Yes / No
140	Odinea					Yes / No
141	Omega Biotech Ltd.					Yes / No
142	Otsira Pharma					Yes / No
143	Optho Laboratories					Yes / No
144	Organon					Yes / No
145	Oversea health					Yes / No
146	Pagoda Pharma					Yes / No
147	PIL (Psycoptropic India P Ltd.)					Yes / No
148	Piramil Enterprise					Yes / No
149	Pharmatech					Yes / No
150	Pharmasynt					Yes / No
151	Pfizer Ltd.					Yes / No
152	Priya Pharmceuticals					Yes / No
153	Psycho Remedies					Yes / No
154	Ranbaxy Labs Ltd.					Yes / No
155	Romson Scientific					Yes / No
156	Ranbaxy Pharma					Yes / No
157	Raptacos					Yes / No
158	REH Pharma					Yes / No
159	Remedial Healthcare					Yes / No
160	Rescure Remedies					Yes / No
161	RPG Life Science					Yes / No
162	Sandoz Pvt. Ltd.					Yes / No
163	Sandoz Pharma (generic)					Yes / No
164	Sanat Product					Yes / No
165	Sanzyme Ltd. (Unisankio)					Yes / No
166	SBS Vision					Yes / No
167	Satayam Optholmic					Yes / No

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**PUR/E8059001**

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		ED	UPTT/ CST	SUR CHARGE		
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169	Shreya					Yes / No
170	Siemens Medical Diagnostics					Yes / No
171	Svizera					Yes / No
172	pan Diagnostic					Yes / No
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177	Sun Milmet					Yes / No
178	Sun Pharma					Yes / No
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180	Symbiosis					Yes / No
181	Symbiotic Drugs					Yes / No
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183	Syntho Pharma					Yes / No
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185	Talent India					Yes / No
186	Trinity Taps (P) Ltd					Yes / No
187	Torque Pharma					Yes / No
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189	Transasia Biomedical Ltd					Yes / No
190	Tulip Labs					Yes / No
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192	Unichem Drugs					Yes / No
193	Unimark Pharma Ltd					Yes / No
194	Unimark Health Care Ltd					Yes / No
195	UCB					Yes / No
196	Unisearch Lab					Yes / No
197	Unique/JB Chemical					Yes / No
198	United Pharmaceuticals					Yes / No
199	USV Ltd					Yes / No
200	Veritaz Health Care					Yes / No
201	Vilco Laboratories					Yes / No
202	Vilco					Yes / No
203	Walter Busnil					Yes / No
204	Wel Beck Pharma					Yes / No

**Signature of Supplier & Seal:**

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**BHARAT HEAVY ELECTRICALS LIMITED**  
(A Govt of India Undertaking)  
**A & S SECTION (MM), JHANSI – 284120**

**PUR/E8059001**

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SL No	Name of the Companies	Taxes Applicable			Discount Applicable	Authorization Letter/Dealership certificate/Company invoice* attached
		ED	UPTT/ CST	SUR CHARGE		
205	Wallace Pharma					Yes / No
206	Wanbury Ltd					Yes / No
207	Win Medicare					Yes / No
208	Wockhardt Ltd					Yes / No
209	Wyeth Ltd					Yes / No
210	Zee Drugs					Yes / No
211	Zest Ophthocare					Yes / No
212	Zydus Cardiva					Yes / No
213	Zydus Nuro Science					Yes / No
214	Zydus Nutriva					Yes / No
215	Zydus Alidac					Yes / No
216	Zuventis Pharma					Yes / No
217	Indian Immunoligal Ltd					Yes / No
218	Hetro					Yes / No
219	Abbott (Solvay)					Yes / No
220	Novo Nordisk India (Abbott)					Yes / No
221	Sanofi Aventis					Yes / No
222	Torrent					Yes / No
223	Stadmed					Yes / No
224	Troika					Yes / No
225	TTK					Yes / No
226	Serum Institute					Yes / No
227	Rackitt Benckiser					Yes / No
228	Reliance Life Science					Yes / No
229	H&H					Yes / No
230	Kiwi					Yes / No
231	Gary					Yes / No
232	KLM					Yes / No
233	E Derma					Yes / No
234	Galcare					Yes / No
235	Gratia					Yes / No
236	Denis					Yes / No

Note: -For other companies not listed above discount may be offered in next page.

Our UPTT Registration No is .....

Our CST Registration No is .....

**Signature of Supplier & Seal:**

**Address:**

BNOAH



**BHARAT HEAVY ELECTRICALS LIMITED**  
(A Govt of India Undertaking)  
**A & S SECTION (MM), JHANSI – 284120**

**PUR/E8059001**

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SL No	Name of the Companies	Taxes Applicable			Discount Applicable	Authorization Letter/Dealership certificate/Company invoice* attached
		ED	UPTT/ CST	SUR CHARGE		
1						
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Your faithfully

Name:

Signature of Representative:

Address: