

## Bharat Heavy Electricals Limited

(A Govt. Of India Undertaking)

PEM – POWER PROJECT ENGG. INSTITUTE, NOIDA

### ENQUIRY FOR “COMPRESSED AIR SYSTEM”

REF: PE/PG/YEM/E-3932/13 Dated: 04/04/2013

Dear Sirs,

<b>**CONDITIONAL ENQUIRY</b>	
Date Of Issue of Notification	07 - April-2013
Date of submission of Bid Part-I (Techno.comml) & Part-II (Price Bid).	06-May-2013
Date of opening of Bids(Part-I)	06-May-2013

**Subject: Tender Enquiry of “COMPRESSED AIR SYSTEM” for 400 MW Marib GTPP Phase-II Yemen**

We are pleased to invite your offer in two parts strictly as per Clause--2.0 of the enclosed "Terms & Conditions" in quadruplicate, in sealed covers for the under mentioned package:-

SL	Description	Quantity	Completion of Delivery(Supply) required
1.	COMPRESSED AIR SYSTEM	As per BOQ/ Un-priced price schedule given in Annexure-A	Five (05) months from the date of drgs. /docs. approval in CAT-I issued by BHEL. The drgs. /docs. submission scheduled shall be finalised during kick-off meeting which shall be held within 10 days of date of PO & vendor shall submit the drgs. /docs. accordingly. BHEL shall approve/comment drgs. / docs. within 03 weeks of each submission/ resolution. Vendor to resubmit drgs. /docs within 07 days , taking care of all the comments of BHEL. Any deficiency in documents submitted w.r.t. agreed specification/ comments from BHEL shall be treated as non-submission and no. of days delay in submission of complete documents during approval process, on account of this, would be reduced from the delivery. The vendor shall be responsible for getting approval from BHEL as early as possible and BHEL will support the process, in full, within above time frame and terms & conditions.

**Brief Scope:-**

DESIGN, ENGINEERING, MANUFACTURING, ASSEMBLY, INSPECTION, TESTING AT MANUFACTURER'S/ SUB-VENDOR'S WORKS, PAINTING, SEA-WORTHY PACKING, TRANSPORTATION TO PORT, SUPERVISION OF ERECTION AND COMMISSIONING ETC OF COMPRESSED AIR SYSTEM FOR 400 MW MARIB PHASE II GTPS

Detailed scope as per Technical Specifications PE-TS-372-555- A001 Rev.01 for 400 MW MARIB GTPP PHASE-II YEMEN.

**\*\*Conditional Enquiry:- Subjected to BHEL and Customer approval.**

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Engr./PG-1-2, PEM, BHEL  
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PLOT NO. 25, SECTOR - 16A, NOIDA -201301 (UP)  
Email: [swapnilkumar@bhelpem.co.in](mailto:swapnilkumar@bhelpem.co.in); ph: +91-120-4213563

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Bidders should submit credentials in quadruplicate (Experience List, End User certificate, Financial Data etc.) for supplier registration at BHEL-PEM/customer approval. After reviewing the credentials BHEL will approve the vendor and take up with customer for vendor approval. **Price Bid of only BHEL registered and customer approved vendors shall be opened.**

For registration detail/requirements at BHEL-PEM, please visit our website [www.bhel.com](http://www.bhel.com). Link Supplier Registration and sub-link New Suppliers.

#### **Pre-Qualification Requirement:-**

1. Please find the Technical & Financial Pre-Qualification Requirement Criteria as Annexure- B & C and vendors to submit their credentials.  
The bidders, who are already registered with BHEL PEM without any ordering/financial limit, need not submit the financial PQR. They will consider qualified on financial PQR based on their registration with BHEL PEM.  
Bids of only those bidders shall be evaluated who meet the Technical as well as Financial pre-qualifying requirements. Credentials of the bidders meeting the prequalifying requirements shall be taken up with customer for approval. Price Bid of only BHEL and customer approved vendors shall be opened and same shall be covered in NIT.

**Only those vendors, who fulfil these requirements, are eligible to participate in this tender.**

2. In case bidder himself does not meet the above PQR, they can quote based on the experience of their collaborator/associate that should have the requisite experience. In such case, the bidder shall be required to execute Joint Deed of Undertaking (JDU) with its collaborator/associate for back up guarantee of the plant and vetting of design by their collaborator, with additional bank guarantee/performance bond of amount equivalent to (five) 5% of the value of the total contract, in case being the successful bidder.

#### **Issue of Tender Documents:-**

Tender documents comprising of

1. Enquiry letter
2. Technical Specifications (PE-TS-372-555-A001 Rev.01)
3. GCC- General Conditions of Contract (Rev-05),
4. SCC-Special Conditions of Contract (Rev-1)
5. Un- priced price format,
6. Pre-qualifying requirement (PQR) (Technical and Financial)

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has been hosted on [www.bhelpem.com](http://www.bhelpem.com) and [www.bhel.com](http://www.bhel.com) under the heading of “**Open tender Compressed Air System for Marib**”. You may download the documents from this website and send your sealed bids accordingly.

Your best quotation/offer (Two-part Offer, Techno-CommI. & Price Bid) for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by COURIER /REGISTERED Post, to the official inviting tender ( s ). It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the due date by 2.00 p.m. Part-I bids shall be opened at 3 p.m. on the opening date in the presence of authorized representatives of the bidders, who may like to be present.

**SWAPNIL KUMAR**  
**ENGR/PG-1-2/ PEM, BHEL**

#### **GENERAL TERMS AND CONDITIONS: -**

1. In covering letter of offer bidder to clearly confirm the following: -

- i) Acceptance of (General Conditions of Contract) GCC, Issue 00, Rev. 05 without deviations.
- ii) Acceptance of SCC Rev.01
- iii) Acceptance of all Technical Terms & Conditions of Technical Specification PE-TS-372-555-A001 Rev.01

iv) Delivery :-

Five (05) months from the date of drgs. /docs. approval in CAT-I issued by BHEL. The drgs. /docs. submission scheduled shall be finalised during kick-off meeting which shall be held within 10 days of date of PO & vendor shall submit the drgs. /docs. accordingly. BHEL shall approve/comment drgs. / docs. within 03 weeks of each submission/ resolution. Vendor to resubmit drgs. /docs within 07 days , taking care of all the comments of BHEL. Any deficiency in documents submitted w.r.t. agreed specification/ comments from BHEL shall be treated as non-submission and no. of days delay in submission of complete documents during approval process, on account of this, would be reduced from the delivery. The vendor shall be responsible for getting approval from BHEL as early as possible and BHEL will support the process, in full, within above time frame and terms & conditions.

- 2. Enquiry No., due date etc. must be legibly super scribed on the sealed envelopes as per clause no. 2.0 of “Instructions to Bidders”.
- 3. Offers should be submitted in **two parts in two separate sealed covers** as follows:

Part-I: **TECHNO-COMMERCIAL BID**

Part-II: **PRICE BID.**

**For detailed instructions, please see clause no. 2.0 of “Instructions to Bidders”.**

- 4. **Bidders shall submit their offers meeting the requirements of the following tender documents (enclosed) and other Terms and Conditions included in this Enquiry Letter:**

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- **ANNEXURE-I:** Letter to be furnished by the Bidders.
- **ANNEXURE-II:** Agreed Terms & Conditions (confirmation to be given by Bidder in Part-I bid).
- **DEFINITION OF TERMS.**
- **Volume-I:** Comprising i) **Part-A:** Instructions to Bidders, ii) **Part-B:** General Commercial Terms & Conditions and iii) Special Conditions of Contract enclosed.
- **Volume-II B:** Comprising i): General Technical Conditions and ii) Technical Specifications.
- **Volume-III:** Schedules and Data Sheets.

All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.

**5. Please note that for Technical Bid, detailed offers are to be submitted including the following along with the Price Schedule as per BHEL format enclosed with NIT: -**

- Acceptance of GCC & SCC.
  - GA Drawings if any.
  - Guarantee Clause – As per clause no. 22 of NIT.
  - Technical Deviations if any.
  - Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of instructions conveyed.
  - Un-priced price format duly filled in ‘Quoted’ or ‘Q’ in each column/row.
  - Separately sealed price-bid.
6. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately. Technical deviations and Commercial deviations shall be furnished in separate sheets under the headings “**TECHNICAL DEVIATIONS**” and “**COMMERCIAL DEVIATIONS**” respectively, along with reasons for taking such deviations.
7. Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
8. Unsolicited fresh/revised Price Bids shall not be entertained.
9. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
10. Evaluation will be done on overall L1 basis.

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11. Tender must enclose the Quality Plan in the prescribed format, for approval. Equipment will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approval Quality plan and issue of Material Despatch Clearance Certificate (MDCC).
12. Late tenders are liable to be rejected.
13. Tenders and all correspondence thereof shall be addressed to the undersigned by name & designation and sent at the following address:  
  
**SWAPNIL KUMAR / PRADIP GUPTA  
(ENGINEER/PG1-2) /AGM/PG1-2  
M/s Bharat Heavy Electricals Ltd.,  
Project Engineering Management,  
POWER PROJECT ENGINEERING INSTITUTE,  
PLOT NO. 25, SECTOR - 16A, NOIDA -201301 (UP)**
14. **Please quoted your best competitive prices. We may finalize prices of this package by the process of ReverseAuction or by adopting conventional method of price bid opening.**
15. In the event of any contradiction in the terms and conditions mentioned in the Special Conditions of the Contract and those mentioned elsewhere, stipulations mentioned in the Special Conditions of the Contract shall prevail.
16. Definition of Terms is also enclosed. These definitions will apply to all the tender documents including this Enquiry Letter.
17. **Prices are to be submitted in enclosed price format only.** Un-Priced price schedule to be submitted along with offer.
18. The offer of bidders who are on the banned list as also the offer of the bidders, who engage the service of banned firms, shall be restricted. The list of banned firms is available on BHEL web site [www.bhel.com](http://www.bhel.com).
19. Inspection shall be done by **BHEL/Customer/TPI** agency finalised by **BHEL**.
20. All the bidders will be informed to quote freight charges in percentage of ex-works. Bidders shall be asked to furnish freight percentage in un price bid.
21. Bidder to note that bid should be submitted within the due date NO extension will be given to submit the bid.



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22. Guarantee period shall be as per clause no. 14.0 of GCC Rev.-04 or 30 months from dt. 02.05.2014 whichever is later.

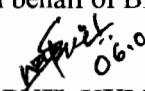
23. “For evaluation of bids in foreign currency, exchange rate (TT selling rate of State Bank of India) as on scheduled date of tender opening (Part-I bid in case of two part bid) shall be considered.”

- a) ***“Reverse Auction: BHEL reserves the right to finalize Prices by conducting RA or by conventional way of price bid opening***
- b) Indian bidders to quote freight charges in percentage of ex-works.
- c) Bidder will be informed that this is conditional enquiry, the price bid (Part-II) opening/RA is subjected to
  - Approval of bidder by the BHEL.
  - Approval of bidder by Customer. Same shall be taken up by us with customer based on the credentials/reference list.
  - Bidders to visit our websites constantly to update themselves for any commercial & technical changes in NIT.

24. Bidder to signed and stamped copy of this enquiry letter and submit along with offer.

Thanking you,

Yours faithfully,  
for and on behalf of BHEL

  
(SWAPNIL KUMAR)  
ENGR./PG1-2, PEM, BHEL

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