



An ISO 9001  
Company

Bharat Heavy Electricals Limited  
(High Pressure Boiler Plant)  
Tiruchirappalli-620 014, Tamil Nadu, India  
Dept: MATERIALS MANAGEMENT/BOI

### ANNEXURE-A

#### **ACCEPTANCE OF TECHNO - COMMERCIAL TERMS AND CONDITIONS BY THE BIDDERS**

<b>Description of the Equipment:</b>		<b>Items as per Eng</b>
<b>BHEL Tender No. &amp; Date</b>		
<b>SI No.</b>	<b>Terms and conditions</b>	<b>Vendor's confirmation</b>
1	<b>Technical :</b> Materials shall be as per specification indicated in the Enquiry	
2	<b>Firm Price:</b> The quoted / finalised rates shall be Firm till execution of the supplies. Offer with PVC clause will not be considered.	
3	<b>FOR Basis:</b> The quote shall be on FOR _ destination basis as indicated in enquiry, inclusive of Packing, forwarding, Freight & Transit Insurance also to yours account. Please quote Lumpsum charge for freight and insurance.  If vendor passing transit insurance under BHEL scope. Offer will be loaded 0.065% of (Basic material value + ED + Forwarding & Packing + Freight charge).	
4 (a)	<b>Payment terms:</b> Option-1: 100% direct payment after 45 days from the date of dispatch against site acknowledgement LR copy OR b. BHEL Payment term is 90% direct payment after 45 days from the date of dispatch against submission of dispatch documents and balance 10% against site acknowledgement.	
4 (b)	<b>1.Loading Criteria for Payment Terms:</b> Any deviation in the above BHEL payment terms as indicated in 4.a will attract loading as per below.  3. Payment through bank is not preferred. If still demanded by vendor, BHEL prefers submission through bank with copy of LR and door delivery of Good to site /Stores with consignee copy attached. In this case, loading will be 3% on the offered value. In case of Direct to site, only 90% through bank will be considered.  LC/advance payment will not be operated for Indigenous vendors. Offers with payment terms as LC from indigenous vendors will be rejected.	

5 (a)	<p><b>Liquidated damages:</b> Delivery of the goods specified in the purchase order should be made within the time prescribed. Failure to dispatch the materials in the time as per the delivery quoted in our Purchase Order would make the supplier liable to an un-conditional LD at the rate of ½% of the total order value per week or part thereof subject to a maximum of 10% of the total order value.</p> <p>For staggered delivery schedule, LD shall be 0.5% of the undelivered portion per week of the delay or part thereof, subject to a maximum of 10% of the total order value.</p>	
5 (b)	<p><b>Loading Criteria</b></p> <p><b>LD / Penalty:</b> Any deviation of the above LD/Penalty clause, loading will be applied to the extent to which it is not agreed by the bidder(at offered value).</p>	
6 (a)	<p><b>Guarantee / Warranty Period</b> Guarantee clause 18months from the date of supply or 12 months from the date of actual put in use, whichever is earlier.</p>	
6 (b)	<p><b>Loading Criteria</b></p> <p><b>Guarantee / Warranty Period:</b> No Deviation is permitted. If still vendor offered any deviation on the Guarantee / warranty period it may leads to rejection of offer.</p>	
7(a)	<p><b>Performance Bank guarantee: 10% of material value as PBG shall be offered.</b></p>	
7(b)	<p><b>Loading Criteria</b></p> <p><b>Performance Bank guarantee:</b> No Deviation is permitted and the deviated offers are liable for rejection.</p>	
8	<p><b>Taxes &amp; Duties:</b> All Taxes, Duties, Service Taxes etc. payable as extra to the quoted price should be specifically stated in offers along with CST &amp; TIN No / Tariff No. etc., failing which the purchaser will not be liable for payment of such Taxes and Duties.</p>	
9	<p><b>Risk purchase:</b> If the supplier fails to deliver the goods within the delivery specified in the Purchase Order, BHEL will be entitled to terminate the contract and to Purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the supplier has failed to deliver or despatch within the delivery period mentioned in the Purchase Order.</p>	
10	<p><b>Delivery Period: Kindly indicate</b></p>	
11	<p><b>Validity:</b> 90 days minimum from techno commercial bid opening.</p>	
12	<p><b>General Condition:</b> Kindly submit the 'No deviation format' with clear indication of Data Sheet No / Specification ref, Drawing, packing procedure and Quality plan</p>	

13	<b>Reverse Auction:</b> Reverse Auction is not applicable for this tender.	
14	ED %- Indicate	
15	Indicate CST%	
16	Indicate VAT%	
17	BHEL will consider the ranking after the loading is applied as referred above wherever deviations are observed. –Kindly confirm	