FINANCIAL PQR

PROJECT 2X60 MW VYASI HEP

PACKAGE D/G EOT CRANE ABOVE 200T-250T

A) The bidder needs to score minimum qualifying marks of 15 (total of all the parameters) based on the financial data as per the below Table :

SL NO.	PARAMETER	CRITERIA	MARKS	Maximum Marks	MARKS AWARDED
1	Growth of Net Worth over previous year (%) Average of three years to be worked out	>20% 10-20% 5-10% >0 & < 5% 0 or below	5 4 3 2 0	5	
2	Debt Equity Ratio Long term Debt / (share capital+free reserves)	1:1 1.1 upto 1.5:1 1.6 upto 2.0:1 2.0 & above	5 4 3 2	5	
3	Quick Ratio (Current Assets-Inventories) /Current Liabilities	1:1 1:1 upto 1.5 1:1.5 upto 1.75 1:1.75 upto 2.5 1:>2.5	5 4 3 2 0	5	
4	Growth in Sales over previous year % Average of three years to be worked out	More than 35% 20-35% 10-20% 5-10% >0 & < 5% <0 (negative)	5 4 3 2 1 0	5	
5	PROFIT BEFORE TAX Growth over previous year	More than 20% 10-20% 5-10% >0 & < 5% 0 or below	5 4 3 2 0	5	
6	Whether the bidder has been referred to BIFR/NCLT/any other similar Govt. Agency	Yes No	-5 0	0	
7	Whether the bidder is a potentially sick company	Yes No	-3 0	0	
	TOTAL SCORE			25	

a) The bidder has to submit financial accounts (audited, if applicable), for last four years (or from the date of incorporation whichever is less) as on tender due date to review the above data. In case the incorporation of vendor is less than 4 years, the evaluation of Sl N. 1 ,4 and 5 of above will be done based on available information.

b) Net worth means the sum total of the paid up share capital and Free Reserves. Free reserve means all reserves credited out of the profits and share premium account but *does not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation* . Further any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.

c) Other Income shall not be considered for arriving at Annual Turnover/Sales.

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B) The bidder also needs to qualify the following criteria:

Average annual financial turnover during the last 3 years, ending 31st March of the previous financial year, should not be less than Rs.1,39,47,600.00

Rupees One Crore Thirty Nine Lakh(s) Forty Seven Thousand Six Hundred Only

NOTES:

1.The Part A of financial pre-qualification of the foreign bidder (other than Indian Bidders) may also be evaluated on the basis of the report from a reputed third party business rating agency like Dun & Bradstreet, Credit reform etc. The foreign bidder is to submit the report from reputed third party.

2.The bidders, who are already registered with BHEL PEM, without any financial limit, need not submit Financial PQR. In case of limit, the registered bidder may submit the documents required for review of limit alone, if the bidder wants re-assessment of the limit. If the bidder gets registered in PEM before Part 2 opening of this tender, then the bidder shall be considered as qualifying FINANCIAL PQR for this tender based on registration in PEM.

3.For evaluation of foreign bidder, exchange rate (TT selling rate of SBI) as on scheduled date of tender opening (Part-I bid in case of two part bid) shall be considered.